

Testimonial – SO BAG

We chose to work with GLIAL because it is a responsive SME that takes our requests into account. Moreover, it is important to have dedicated contacts invested in the project, as the commissioning phase is crucial and response times must be fast.

The product is very well suited for small businesses like ours. The GLIAL solution is both simple and adaptable to the company's configuration. Connecting automated machines was easy, and with some minor wiring, we were able to set up piece counters that did not exist before, enabling us to retrieve the necessary data for OEE (Overall Equipment Effectiveness) calculations. We also integrated a traceability solution on our production lines using barcodes.

Finally, we connected our ERP via an additional database to retrieve order information and make it available to our operators.

The screens are also a great tool for visual management.

For all these reasons, I would recommend GLIAL's tool. It is affordable for small businesses that also want the ability to digitize their production while maintaining control over part of the configuration.

Nicolas Chevalier
General Manager

Testimonial – VALRHONA

After several years of tracking our industrial equipment performance through Excel sheets, involving thousands of copy-paste operations into our SAP ERP with highly manual processes, the GLIAL beacon appeared to be an obvious solution!

This tool combines modernity and ergonomics, offering a new digital experience aligned with the profiles of our production users.

The project was a success: the production team quickly adopted GLIAL, and its usage evolved thanks to feedback from the field. These very positive signals encourage us to continue modernizing towards a more agile and efficient industry, meeting both today's and tomorrow's needs.

We have been able to increase the value of our employees' tasks, and the attractiveness of this tool, along with its capabilities, has allowed us to refocus on our core business while securing data input reliability (Unexplained OEE < 1%).

Based on this experience, we have decided to continue deploying the GLIAL beacon across our strategic installations to better prepare for the future and extend the culture of Industry 4.0!

Jimmy Gaillard
Methods & Continuous Improvement Performance Manager – Valrhona

Experience Feedback – GLIAL Project, Molding 2021-2022

To improve our OEE (Overall Equipment Effectiveness) management and digitize its entry process, we equipped an automatic folder for testing with a performance monitoring tool from Glial to track real-time OEE. This tool consists of a connected beacon, interfaced both with the machine's PLC and an HMI/UX interface on a tablet.

This "test" installation aimed to validate the relevance of the tool in meeting the following objectives:

- ✓ Automating direct OEE entry = elimination of non-value-added tasks (manual data entry)
- ✓ Machine control with real-time indicators = improved performance
- ✓ Digitalization of machine interventions = zero paper (CSR initiative)
- ✓ Machine fleet supervision = overall performance monitoring

This four-month test met all the workshop's expectations and was validated. Our fleet of 12 folding machines is now fully equipped with the GLIAL solution for OEE tracking and management.

The Glial solution was benchmarked against other market solutions, including the one recommended by our group. However, the workshop and users chose GLIAL for the following reasons:

- ✓ User-friendly interface and ease of use for field operators
- ✓ Data analysis capabilities for workshop managers
- ✓ Availability, versatility, and fast response from Glial support
- ✓ Proactiveness of the Glial project manager
- ✓ Tool's relevance in terms of analysis, ROI, and CSR

Given all these factors and this positive experience, we recommend the Glial solution as a reference for OEE management and performance tracking.

Roméo Da Costa

IS Manager – Révillon Chocolatier